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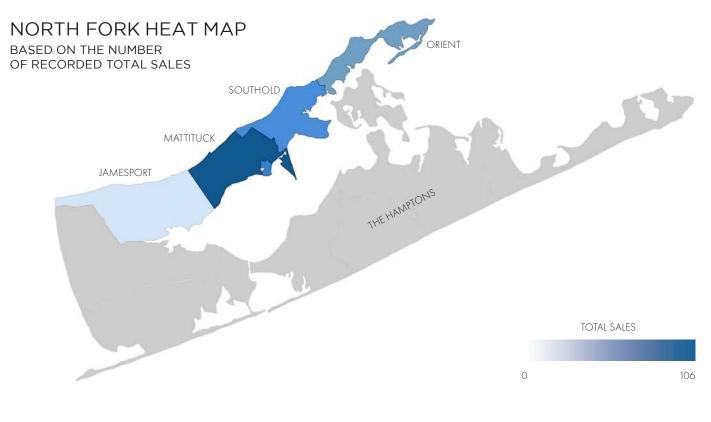
NORTH FORK Q4 2024 HOME SALES REPORT

Our North Fork markets closed out 2024 with a BANG! The highest sale to date, \$10M for 1140 Park Avenue, Mattituck - a 3.24 acre property on Great Peconic Bay.

All North Fork Markets Combined show a dip in the Number of Home Sales (-12.4%) and a slight change in the Median Home Sales Price (-4.4%) with an uptick in Total Home Sales Volume at nearly \$150,000,000. Onward and upward to 2025!

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Judi A. Desiderio Regional Director 631.324.8080



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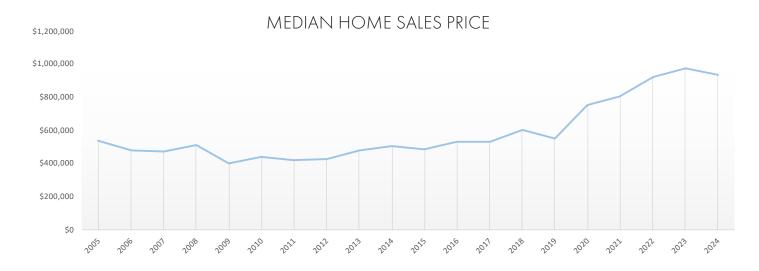
East Hampton 46 Main St - 631.324.8080 | Bridgehampton 2415 Main St - 631.537.3200 | Southampton 16 Hampton Rd - 631.283.5800 Westhampton Beach 72 Main St - 631.288.3030 | Montauk #1 Carl Fisher Plaza - 631.668.0500 | Greenport 120 Front St - 631.477.5990 | Mattituck 6920 Main St - 631.298.0600

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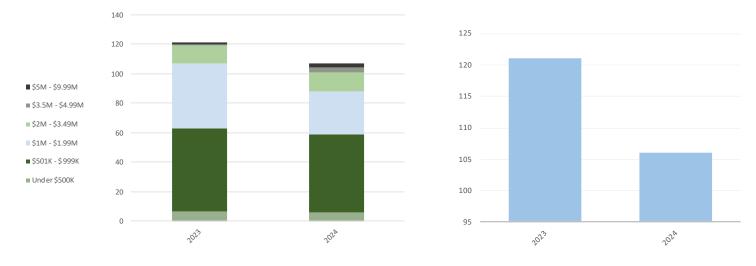
| THE NORTH FORK All MARKETS COMBINED | | # OF HOME SALES | TOTAL HOME SALES VOLUME | MEDIAN HOME SALES PRICE | # SALES UNDER \$500K | # SALES \$500K - \$999K | # SALES \$1M - \$1.99M | # SALES \$2M - \$3.49M | # SALES \$3.5M - \$4.99M | # SALES \$5M+ |
|--|---------|-----------------------|-------------------------------|-------------------------------|----------------------------|-------------------------------|------------------------------|------------------------------|--------------------------------|------------------|
| | Q4 2024 | 106 | 149,738,249 | 932,500 | 6 | 53 | 29 | 13 | 3 | 2 |
| | CHANGE | - 12.40% | +0.81% | -4.36% | - 14.29% | -5.36% | -34.09% | +8.33% | +200.00% | +100.00% |
| | Q4 2023 | 121 | 148,533,359 | 975,000 | 7 | 56 | 44 | 12 | 1 | 1 |



SALES TRENDS

TOTAL # OF HOME SALES

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JAMESPORT & MATTITUCK

Jamesport, which includes Aquebogue, Baiting Hollow, and South Jamesport, was the North Fork market leader Q4 2024. Nearly 30% more homes changed hands, while the Total Home Sales Volume shot up 55%, thanks to more activity in the \$2-3.49M price range. Mattituck, which includes Laurel and Cutchogue, punched through the ceiling with the sale of 1140 Park Avenue but this writer predicts this is just the beginning for North Fork high end sales. Oddly the Number of Homes Sales and Total Home Sales Volume in Mattituck dropped 26% and 21% respectively, which in turn, caused the Median Home Sales Volume to decline 28%.

| JAMESPORT DES AQUEBOGUE, BAITING LOW, SOUTH JAMESPORT | | # OF HOME SALES | TOTAL HOME SALES VOLUME | MEDIAN HOME SALES PRICE | # SALES UNDER \$500K | # SALES \$500K - \$999K | # SALES \$1M - \$1.99M | # SALES \$2M - \$3.49M | # SALES \$3.5M - \$4.99M | # SALES \$5M+ |
|---|---------|-----------------------|-------------------------------|-------------------------------|----------------------------|-------------------------------|------------------------------|------------------------------|--------------------------------|------------------|
| | Q4 2024 | 22 | 22,828,500 | 790,000 |] | 15 | 3 | 3 | - | - |
| | CHANGE | +29.41% | +55.29% | -3.66% | - | +25.00% | -25.00% | - | - | - |
| JAI INCLUDES / HOLLOW | Q4 2023 | 17 | 14,700,500 | 820,000 | 1 | 12 | 4 | - | - | - |

| MATTITUCK INCLUDES LAUREL AND CUTCHOGUE | | # OF HOME SALES | TOTAL HOME SALES VOLUME | MEDIAN HOME SALES PRICE | # SALES UNDER \$500K | # SALES \$500К - \$999К | # SALES \$1M - \$1.99M | # SALES \$2M - \$3.49M | # SALES \$3.5M - \$4.99M | # SALES \$5M+ |
|---|---------|-----------------------|-------------------------------|-------------------------------|----------------------------|-------------------------------|------------------------------|------------------------------|--------------------------------|------------------|
| | Q4 2024 | 32 | 46,976,999 | 857,500 | 3 | 19 | 5 | 2 | 2 | 1 |
| | CHANGE | -25.58% | -21.18% | -28.24% | +200.00% | - | -70.59% | -60.00% | - | - |
| | Q4 2023 | 43 | 59,597,044 | 1,195,000 | 1 | 19 | 17 | 5 | - | 1 |

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NORTH FORK Q4 2024 HOME SALES REPORT



SOUTHOLD & ORIENT

Southold, which includes New Suffolk and Peconic, stayed the course with no major fluctuations Q4 2024 compared to Q4 2023. One of the two top most expensive home sales occurred in Southold at 1099 North Bayview Road at \$7.25M — an immaculate waterfront home on 8 acres. Orient, which includes East Marion and Greenport, logged the North Fork's highest Median Home Sales Price at \$1.25M — an incredible 40% leap from the Q4 2023 Median Home Sales Price.

| SOUTHOLD INCLUDES NEW SUFFOLK AND PECONIC | | # OF HOME SALES | TOTAL HOME SALES VOLUME | MEDIAN HOME SALES PRICE | # SALES UNDER \$500K | # SALES \$500K - \$999K | # SALES \$1M - \$1.99M | # SALES \$2M - \$3.49M | # SALES \$3.5M - \$4.99M | # SALES \$5M+ |
|---|---------|-----------------------|-------------------------------|-------------------------------|----------------------------|-------------------------------|------------------------------|------------------------------|--------------------------------|------------------|
| | Q4 2024 | 27 | 45,688,750 | 1,080,000 | - | 12 | 9 | 4 | 1 | 1 |
| | CHANGE | - 10.00% | +14.51% | -1.39% | - 100.00% | - | - 10.00% | -20.00% | - | - |
| Z | Q4 2023 | 30 | 39,898,500 | 1,095,250 | 2 | 12 | 10 | 5 | 1 | - |

| ORIENT INCLUDES EAST MARION AND GREENPORT | | # OF HOME SALES | TOTAL HOME SALES VOLUME | MEDIAN HOME SALES PRICE | # SALES UNDER \$500K | # SALES \$500K - \$999K | # SALES \$1M - \$1.99M | # SALES \$2M - \$3.49M | # SALES \$3.5M - \$4.99M | # SALES \$5M+ |
|---|---------|-----------------------|-------------------------------|-------------------------------|----------------------------|-------------------------------|------------------------------|------------------------------|--------------------------------|------------------|
| | Q4 2024 | 25 | 34,244,000 | 1,250,000 | 2 | 7 | 12 | 4 | - | - |
| | CHANGE | - 19% | -0.27% | +40.45% | -33.33% | -46.15% | -7.69% | +100.00% | - | - |
| | Q4 2023 | 31 | 34,337,315 | 890,000 | 3 | 13 | 13 | 2 | - | - |

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